

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Fresh Lemons

Monthly Market Share For: December 1997

Month\Year: 5.0 \ 113.0

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hyundai	90%	89%	14 Days <sup>4</sup>	\$2.38	AI		AI	AI				1008 pkgs.	\$2,399
Maersk	10%	1%	15 Days	\$1.99	AI		AI	AI					\$2,006
Hanjin	0%	8%	15 Days	\$2,000 <sup>1</sup>	AI		AI	AI					\$2,000

<sup>1</sup> Rate is per container

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

**Average Container Rate** \$2,360

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Fresh Lemons

Monthly Market Share For: December 1997

Month\Year: 74.0 \ 562.8

## Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk	26%	20%	15 Days	\$1.90	\$6			\$34				950 pkgs.	\$2,615
APL	23%	24%	16 Days	\$1.90	\$6			\$34				950 pkgs.	\$2,615
Sea-Land	13%	7%	15 Days	\$1.90	\$6			\$34				950 pkgs.	\$2,615
Mitsui OSK	11%	12%	15 Days	\$1.90	\$6			\$34				950 pkgs.	\$2,615
Neptune	7%	8%	15 Days	\$1.90	\$6			\$34				950 pkgs.	\$2,615
Yang Ming	7%	2%	17 Days	\$2.00	\$120 <sup>1</sup>			\$34				950 pkgs.	\$2,731
Hyundai	6%	5%	16 Days	\$1.88	\$6			\$34				950 pkgs.	\$2,595
NYK Line	3%	6%	14 Days	\$1.90	\$6			\$34				950 pkgs.	\$2,615
OOCL	3%	5%	15 Days	\$1.90	\$6			\$34				950 pkgs.	\$2,615
COSCO	1%	1%	21 Days	\$2.45	AI			AI				950 pkgs.	\$2,470

<sup>1</sup> Rate is per container

**Average Container Rate** \$2,621

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Fresh Lemons

Monthly Market Share For: December 1997

Month\Year: 5.9 \ 25.1

## Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
APL	68%	16%	22 Days	\$3.97	\$6			\$34					\$4,702
OOCL	22%	5%	21 Days	\$3.97	\$6			\$34					\$4,702
Maersk	8%	69%	20 Days	\$3.97	\$6			\$34					\$4,702
Yang Ming	2%	0%	20 Days										

Average Container Rate \$4,702

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Fresh Lemons

Monthly Market Share For: December 1997

Month\Year: 13.7 \ 49.3

## Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk	33%	29%	18 Days	\$3.97	\$6		13%	\$34					\$5,222
APL	29%	34%	19 Days	\$3.97	\$6		13%	\$34					\$5,222
OOCL	15%	7%	19 Days	\$3.97	\$6		13%	\$34					\$5,222
Yang Ming	14%	7%	21 Days <sup>4</sup>										
Sea-Land	9%	16%	18 Days	\$3.97	\$6		13%	\$34					\$5,222

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

**Average Container Rate** \$5,222

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Fresh Lemons

Monthly Market Share For: December 1997

Month\Year: 17.6 \ 339.6

## Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk	40%	22%	10 Days	\$2.01	\$6		39%	\$34				1008 pkgs.	\$3,516
Hanjin	17%	26%	12 Days	\$1.91	\$6		39%	\$34				1008 pkgs.	\$3,376
Mitsui OSK	15%	6%	13 Days	\$2.01	\$6		39%	\$34				1008 pkgs.	\$3,376
NYK Line	11%	5%	15 Days	\$2.01	\$6		39%	\$34				1008 pkgs.	\$3,516
Evergreen	6%	11%	11 Days	\$1.91	\$6		39%	\$34				1008 pkgs.	\$3,357
Yang Ming	6%	2%	12 Days	\$1,500 <sup>1</sup>	AI		AI	AI				1008 pkgs.	\$1,500
K Line	3%	4%	12 Days	\$2.01	\$6		39%	\$34				1008 pkgs.	\$3,516
OOCL	3%	2%	12 Days	\$2.01	\$6		39%	\$34				1008 pkgs.	\$3,516
COSCO	0%	7%	14 Days	\$3,350 <sup>1</sup>	AI		AI	AI					\$3,350

<sup>1</sup> Rate is per container

**Average Container Rate** \$3,337